Status Quo

Admin hrs required to provide key access directions to room and guest

avgerage **10-15%** of keys **lost or replaced** monthly

Maintenance hrs required to replace keys, maintain in room assets

average of **5-8 minutes to replace each key**

Air conditioners left on 24/7 **meaning energy waste**

Guest data minimal meaning tailoring facilities to guest **is less accurate**

Cumbersome guest information services on site to inform of facilities and events meaning operators **unable to truly optimize delivery**

GLYDE

Introduction to Glyde

Glyde is an Internet of Things (IoT) solution that supports the creation of **a smart ecosystem for accommodation** facilities.

Glyde means that you know your customer and your asset **better than you ever have** before.

Glyde delivers you an unparalleled capability **to improve the customer experience** and enable the more efficient use of resources.

GLYDE

But what is Glyde?

Built of an **internet connected door Node**, **site based server**, **Cloud** placed management system and **app centric guest** interface.

With multiple **sensors** throughout and an **reactive model** for capturing and **transmitting relevant data**, Glyde is able to, by virtue of its primary function, **provide a fluid guest experience**, **savings and autonomy** to accommodation and a portal for guest data to the relevant parties.
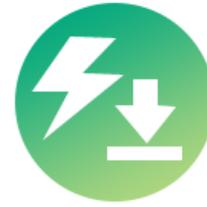
GLYDE

It's a
smart lock

Glyde **provides a keyless entry system** that, by design, ensures security and consistency in a variety of conditions.

Entry **can be obtained** by phone app, card or key

The Guest can provide access permissions to other parties should they wish during the time of their stay.

Cleaning and maintenance staff can gain access to rooms seamlessly and quickly though Glyde as well.

GLYDE

It's a
energy management device

Glyde **has the ability to control the air conditioners** in most contemporary accommodation layouts.

When the guest is not present, Gylde is able to take control of the air conditioner **to activate whichever particular savings regimen** or Dew Point Management control the accommodation providers see fit.

It's a
IoT

Glyde **runs via PoE** and is connected directly to the Server on site.

Fitted with **a range of sensors** such as temperature, motion, accelerometers and infrared.

Wifi **can connect it to other devices in the room** to provide a further guest control feature.

It's a part
of the Accommodation Experience

Our **Glyde app allows a guest** to seamlessly arrive at site and head direct to their assigned room.

Our technology **can communicate directly with whichever reservation system** is in use. The app can **guide the guest straight to their room** through an in app map of the facility.

Glyde is able **to promote internal activities** and push accommodation links through the app as well, which means the user is presented relevant data passively and directly.

Glyde
in Mining

Glyde was originally tried, tested and proven within a mining village in Karratha Western Australia.

Glyde **was able to dramatically reduce energy** used in rooms, **reduce man-hours** relative to the guest by way of administration and maintenance, **increase transparency** of occupancy to village owners and **increase the level of service** to the guests.

Glyde
in Holiday Accommodation

With a commitment to being a holistic value add across the accommodation sector, Glyde works in well with the outcomes required by Holiday parks and boutique hotels. With the potential for people to be able **to use the one access app for work and leisure**, the benefits of Glyde to holiday accommodation are great and many.

Our Glyde system **can be altered to many layouts** so that the app can also open boom gates, site entry gates and most other entry controls.

As geofencing increases in use, understand which guests go where and when will allow for **more rationalisation of any upgrade** to existing infrastructure and offerings. Glyde is an integral part of the data hub.

Glyde
in Student Accommodation

The student accommodation market has been screaming for a system like Glyde, a system attuned to the forefront of technology and delivery.

Glyde helps make the living areas for students **automatic and evolving** to their requirements.

GLYDE

Analytics on the Edge

✅ Due to being an IoT, Glyde **is constantly performing analytics** to improve itself.

✅ The data fed back is also processed to ensure that Glyde performs as it should and that the companies that install Glyde are **getting real and relevant data** at will.

✅ Glyde **is prepared for growth an scope and size** and to collect data throughout.

THAT'S A WRAP

Glyde is prepared for installation in both retrofit scenarios and ground up new spec builds. Glyde is here to provide physical and electronic benefits across all facets of the accommodation business. Net tangible savings are at the core of the Glyde function and design.

Prepare for the present and future. **Get Glyde.**